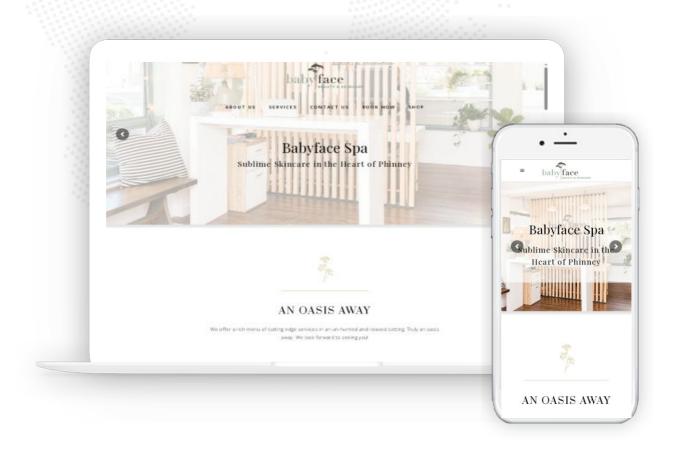
WEBSITE

MARKETING AUDIT

Report Generated On

Sep, 01 2025





Website Audit Summary

Website SEO Issues

- Metadata missing or poorly optimized: No meta description detected; Google Analytics code missing.
- High-priority on-page issues: H1 tag found, but homepage has low content (50 words).
- o Broken links or URL issues not identified but should be regularly checked.

o Off-Page Optimization

- o Domain authority is low (18 out of 100).
- o Backlink quality is average; 317 backlinks but only 86 unique referring domains.

Visibility

- o Inconsistent local directory listings: Missing on platforms like Facebook and Bing.
- o Strong presence on Google and Yelp, which is positive for local SEO.

o Mobile Optimization

- Mobile page speed is slow (score of 45).
- o Critical loading issues noted, including long largest contentful paint (17.6 seconds).

o Actionable Insights

- Add a meta description and Google Analytics code to gather insights.
- o Increase content on the homepage to at least 250 words for better SEO ranking.
- o Improve mobile speed by optimizing images and reducing JavaScript execution time.
- Focus on building backlinks from reputable sources to boost domain authority.
- Ensure all local listings are consistent and complete.

o Boost Your Visibility in Al Search

- o Implement FAQ sections with schema markup for enhanced visibility.
- o Create conversational content for natural language queries.
- Use structured data for improved AI understanding.
- o Develop in-depth content clusters to build topical authority.
- o Acquire high-quality backlinks from trusted, relevant sources.



Website Score Overview On-Page Optimization Checks your Website for different issues impacting performance and Search Mobile Speed **Engine Optimization** problems. Insights Analyzes home page speed issues on mobile devices. 15 Keyword **2.3**Out of 5 Rankings Track Performance of Targeted Keywords in Major Search Engines. Out of 10 Off-Page Optimization This section monitors the strength of your domain SEO SCORE using important metrics from third-party backlink Out of 15 intelligence tools such as Moz and ahrefs. **Visibility** Out of 100 Out of 10 Monitor 30+ Directories and Industry Review Sites for your Business. 10 Out of 10 Reviews Monitor what Customers are Saying on Top Review Sites about your Business. Out of 10 Out of 10 Competitor **Analysis** Social Analysis of how your website This section checks the compares with 3 other presence of the businesses' competitors. Facebook and X profiles on



the website.

On-Page Optimization



On-Page factors are the aspects of a given web page that influence search engine rankings. In order to get valuable results that allow your business to grow from organic online mediums, you have to get these areas of onpage optimization done correctly. We've checked your website for High, Medium and Low Priority On-Page Optimization problems. Fixing these issues will considerably improve SEO performance.



On-Page Optimization (Home Page)





Page Title

Great! Title tag detected on the home page. A well optimized Title is the most important factor to rank a website in search engines.



H1 Tag

Great! H1 tag detected on the home page. H1 is a heading tag. Search Engines consider the text in H1 tag important.



XML Sitemap

Great! XML sitemap detected. Ideally, it should include all pages of the website to help search engines navigate your website more easily and index your content better.



Google Analytics Code

No Google Analytics code detected! You're missing out on a chance to collect important data from Google Analytics which can be used to find new customers and increase online conversions.



Site Response Code

Your server returned a response code of 403. A response code other than 200 indicates client error or server error which is not search engine friendly and should be fixed right



Meta Description

No Meta Description detected on the home page! Many times Search engines pick content from Description tag to show in Search Listing. You are missing a trick!



Word Count

Oops! The home page has a word count of just 50 which is low as per best practices. Ideally, the home page should contain at least 250 words of unique and SEO friendly content.



Robots.txt File

Great! Robots.txt file detected. A Robots.txt file can be used to instruct search engines to index or avoid specific areas of the website. For e.g. credit card details stored on the server, critical access details, duplicate pages, etc.



Canonical Tag

No Canonical Tag detected on the home page! You might be missing out on a great chance to easily eliminate internal duplicate content as well as maintain domain name uniformity with search engines.



Site Load Time (0.30 Seconds)

Great! Your site's load time is 0.30 seconds.

Note that the elements with a green tick don't necessarily mean that these on-page elements are fully optimized. It signifies that these elements were detected on the website but could be optimized further to suit search engine algorithms and rank the website better.



Domain Strength



Google Pages Indexed



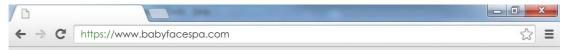
67 Pages Found In Google

These are the number of pages of your website, which are present in Google's search engine database since it was created. Ideally you should keep adding great content to your website, and each page can bring in new search engine visitors.

Apart from Google, which covers 92% of search share, we also optimize your website in Bing and Yahoo, which cover 3% and 2% of search share respectively. Overall, we have your website covered for almost 97% of the online searches.

4

SSL Certificate Details



Secure website

Great, your website is SSL secured (HTTPS).

- ✓ Your Website's URL's redirect to HTTPS pages.
- ✓ Your SSL certificate expires in next 37 days.
- ✓ The certificate issuer is Let's Encrypt.
- ✓ The certificate is valid from Jul 11, 2025 to Oct 09, 2025.
- ✓ The certificate uses ecdsa-with-SHA384 algorithim.

SSL provides an extra security layer while logging in to your website. Google has confirmed that an HTTPS (vs HTTP) website would receive an extra boost in their ranking.

Apart from this, another important reason to use HTTPS is all modern browsers browser will show a 'NOT SECURE' warning when users enter text in a form on a HTTP (non secure) page. And if they get this warning message on your website, you're likely to lose out on potential leads which will affect your business.



| PageSpeed Insights

2.3 Out of 5

What is PageSpeed Insights?

PageSpeed Insights (PSI) by Google is one of the most used page speed measurement tools. It reports on the performance of your website on both mobile and desktop devices, and provides suggestions on how that page may be improved.

Why Is It Important?

Website load time is critical. It's so important that Google has made it an actual ranking factor. PageSpeed Insights (PSI) can help you pinpoint key technical issues occurring on your site that may have a negative impact on its speed and performance. Resolving these issues will help to improve your site performance in the eyes of Google and thus boost your rankings.

How To Interpret PageSpeed Insights Score?

Green - Your website score is good with no significant issues found. Nice job!

Orange - Your website score is average but you still need to solve those errors to improve your website score further.

Red - Your website is slow. Fixing the issues should have a measurable impact on your website performance.



PageSpeed Insights Mobile

2.3Out of 5



https://babyfacespa.com/

This speed score for your website is provided by Google. Analysis time: Monday, September 1st 2025 at 8:30am

Scale: ■ 90-100 (fast) ■ 50-89 (average) ■ 0-49 (slow)

Field Data

The Chrome User Experience Report does not have sufficient real-world speed data for this page.







Origin Summary

The Chrome User Experience Report does not have sufficient real-world speed data for this page.

Lab Data

Analysis of the current page on an emulated mobile network. Values are estimated and may vary.

| Cumulative Layout Shift | 0.028 First Contentful Paint | 5.9 s 🛕 |
|-------------------------|------------------------------|-----------------|
| Speed Index | 10.1 s 🛕 Total Blocking Time | 470 ms 1 |





Opportunities

These optimizations can speed up your page load.

| Estimated Savings |
|-------------------|
| 6.54 s 🛕 |
| 4.004 s 🛕 |
| 0.3 s 🛕 |
| 0.3 s 🛕 |
| 0.75 s 🛕 |
| 0.3 s 🛕 |
| |

Diagnostics

More information about the performance of your application.

| 1 Avoid `document.write()` | • |
|--|---|
| 2 Minify CSS | Est savings of 4 KiB |
| 3 Largest Contentful Paint element | 17,580 ms 🛕 |
| 4 Lazy load third-party resources with facades | A |
| 5 Largest Contentful Paint image was not lazily loaded | A |
| 6 Avoid chaining critical requests | 67 chains found 🔮 |
| 7 Reduce the impact of third-party code | Third-party code blocked the main thread for 480 ms |
| 8 Avoid serving legacy JavaScript to modern browsers | Est savings of 8 KiB 1 |
| 9 Avoid enormous network payloads | Total size was 6,184 KiB 🐧 |
| 10 User Timing marks and measures | A |



PageSpeed Insights Mobile

2.3Out of 5

Diagnostics (continued...)

| 11 Serve static assets with an efficient cache policy | 2 resources found (1) |
|--|-------------------------|
| 12 Efficiently encode images | • |
| 13 Avoid multiple page redirects | Est savings of 780 ms |
| 14 Reduce JavaScript execution time | 2.5 s 🛕 |
| 15 Preconnect to required origins | • |
| 16 Image elements do not have explicit `width` and `height` | 6 |
| 17 Ensure text remains visible during webfont load | 6 |
| 18 Does not use passive listeners to improve scrolling performance | 6 |
| 19 Avoid large layout shifts | 2 layout shifts found 🤡 |
| 20 Resources Summary | • |
| 21 Preload Largest Contentful Paint image | A |
| 22 Minimize main-thread work | 5.1 s 🛕 |
| 23 Avoid an excessive DOM size | 1,182 elements 1 |
| 24 Avoid non-composited animations | A |
| 25 Avoid long main-thread tasks | 17 long tasks found 🤡 |
| 26 Largest Contentful Paint | 17.6 s 🛕 |

Passed audits

6 audits

| 1 Use video formats for animated content | • |
|---|-----------------------------|
| 2 Minify JavaScript | • |
| 3 Remove duplicate modules in JavaScript bundles | • |
| 4 Initial server response time was short | Root document took 210 ms 📀 |
| 5 Has a ` <meta name="viewport"/> ` tag with `width` or `initial-scale` | • |
| 6 Enable text compression | • |





https://babyfacespa.com/

This speed score for your website is provided by Google. Analysis time: Monday, September 1st 2025 at 8:30am

Scale: ■ 90-100 (fast) ■ 50-89 (average) ■ 0-49 (slow)

Field Data

The Chrome User Experience Report does not have sufficient real-world speed data for this page.





Origin Summary

The Chrome User Experience Report does not have sufficient real-world speed data for this page.

Lab Data

Analysis of the current page on an emulated desktop network. Values are estimated and may vary.

| 0.012 First Contentful Paint | 1.3 s 1 |
|---------------------------------------|-----------------------------|
| 3.0 s 🛕 Total Blocking Time | 170 ms 1 |
| | |
| A A A A A A A A A A A A A A A A A A A | |
| | 3.0 s A Total Blocking Time |



Opportunities

These optimizations can speed up your page load.

| Opportunity | Estimated Savings |
|---------------------------------------|-------------------|
| 1 Properly size images | 0.04 s 🛕 |
| 2 Eliminate render-blocking resources | 0.78 s 🛕 |
| 3 Reduce unused JavaScript | 0 s 3 |
| 4 Reduce unused CSS | 0.08 s A |
| 5 Serve images in next-gen formats | 0.04 s 🛕 |
| 6 Defer offscreen images | 0.04 s 🛕 |

Diagnostics

More information about the performance of your application.

| 1 Avoid multiple page redirects | Est savings of 230 ms 🛕 |
|--|-------------------------|
| 2 Reduce JavaScript execution time | 1.8 s 🛕 |
| 3 Preconnect to required origins | • |
| 4 Minify CSS | Est savings of 4 KiB 1 |
| 5 Resources Summary | • |
| 6 Lazy load third-party resources with facades | A |
| 7 Largest Contentful Paint image was not lazily loaded | A |
| 8 User Timing marks and measures | A |
| 9 Serve static assets with an efficient cache policy | 2 resources found (1) |
| 10 Does not use passive listeners to improve scrolling performance | 0 |



Diagnostics (continued...)

| 11 Largest Contentful Paint | 1.6 s 1 |
|---|---|
| 12 Largest Contentful Paint element | 1,600 ms 🛕 |
| 13 Avoid chaining critical requests | 67 chains found © |
| 14 Avoid long main-thread tasks | 14 long tasks found 💿 |
| 15 Ensure text remains visible during webfont load | • |
| 16 Avoid enormous network payloads | Total size was 6,091 KiB 🐧 |
| 17 Preload Largest Contentful Paint image | A |
| 18 Avoid serving legacy JavaScript to modern browsers | Est savings of 8 KiB 🐧 |
| 19 Avoid large layout shifts | 2 layout shifts found 📀 |
| 20 Avoid `document.write()` | • |
| 21 Avoid an excessive DOM size | 1,186 elements 1 |
| 22 Efficiently encode images | • |
| 23 Minimize third-party usage | Third-party code blocked the main thread for 240 ms |
| 24 Avoid non-composited animations | 2 animated elements found 🗨 |
| 25 Image elements do not have explicit `width` and `height` | 0 |
| 26 Minimize main-thread work | 4.1 s 🛕 |

Passed audits

6 audits

| 1 Remove duplicate modules in JavaScript bundles | • |
|---|-----------------------------|
| 2 Minify JavaScript | • |
| 3 Has a ` <meta name="viewport"/> ` tag with `width` or `initial-scale` | • |
| 4 Use video formats for animated content | ⊘ |
| 5 Initial server response time was short | Root document took 130 ms 📀 |
| 6 Enable text compression | O |









SEO Opportunity

These are the types of keywords we may target to get more traffic and attention flowing to the website. The search volume is based on location city Seattle.



| # | Organic Keyword | Avg. Monthly Searches | Google | bing |
|---|------------------------------|-----------------------|---------------|---------------|
| 1 | skin care products seattle | 10 | Not in page 1 | Not in page 1 |
| 2 | skin care treatments seattle | Less than 10 | Not in page 1 | Not in page 1 |
| 3 | laser hair removal seattle | 1,000 | Not in page 1 | Not in page 1 |
| 4 | massage therapy seattle | 880 | Not in page 1 | Not in page 1 |
| 5 | beauty salon seattle | 20 | Not in page 1 | Not in page 1 |
| 6 | seattle spa | 2,400 | Not in page 1 | Not in page 1 |



2 Out of 10

Moz Rank

MozRank represents a link popularity score. It reflects the importance of any given web page on the Internet. Pages earn MozRank by the number and quality of other pages that link to them. The higher the quality of the incoming links, the higher the MozRank.

18 Out of 100

Domain Authority

Using over 150 ranking signals Domain Authority is SEOmoz's calculated metric for how well a given domain is likely to rank in Google.com's search results. Domain Authority scores on a 100-point, logarithmic scale.

27Out of 100

Page Authority

Page Authority predicts the likelihood of a single page to rank well, regardless of its content. The higher the Page Authority, the greater the potential for that individual page to rank well in search results. Page Authority is scored on a 100-point, logarithmic scale.

218

Total Links

The number of external links to the root domain, including nofollowed links.

106

Juice Passing Links

Links can either be 'juice-passing' or 'nonjuice-passing.' In short, a link that passes juice is a link that helps the target page rank better





Organic Keywords 261

The total number of keywords that your target ranks for in the top 100 organic search results.

Organic Keywords in top 3

The total number of keywords that your target ranks for in the top 3 organic search results.

Organic Traffic 363

(10 units) The estimated number of monthly visitors that your target gets from organic search.

5 Domain Rating

The strength of your target's backlink profile compared to the other websites in our database on a 100-point logarithmic scale.

317 Backlinks

The total number of links from other websites pointing to your target.

Referring Domains

(5 units) The total number of unique domains linking to your target.



Visibility 3.75
Out of 10



- Accurate
- Possible Errors
- Missing

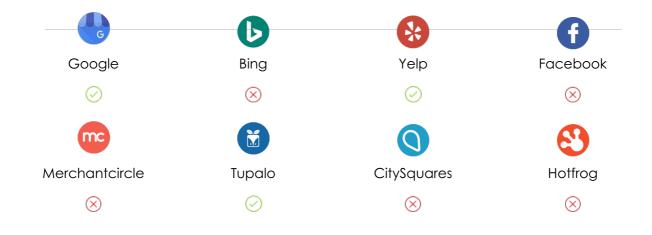
VISIBILITY SCORE

What is Local Visibility?

If you are a local business, you want people to find you when they search for something. When your business is visible, you will be the go-to resource when they look for answers to a problem. So, visibility is simply your overall presence in the local ecosystem. No matter how great your website is, if people can't find you locally, it's all for naught.

Why Does It Matter?

There are over 10 billion Google searches performed every single month. That's a lot. It's important to be as far up on the Google search results as possible. A perfect 100% visibility score would mean you are visible to users on all the top local directories out there. This also helps with improving your rankings in Google. Thus more traffic and leads to your business.





|Visibility continued...

3.75 Out of 10



Website Address: https://www.babyfacespa.com

Business Title: Babyface Spa

Business Category: BEAUTY SALON/SPA

Business Address: 7104 Greenwood Ave N

City: Seattle

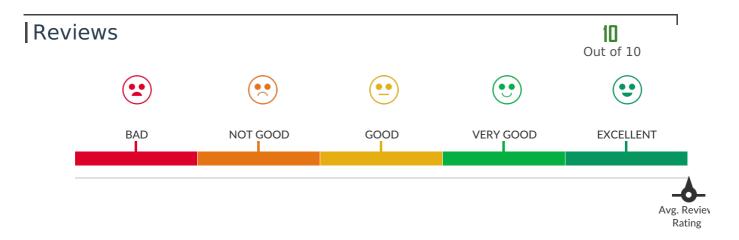
State: Washington

Zip Code: 98103

Country: United States

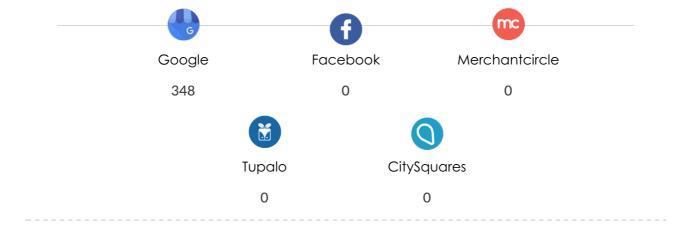
Telephone Number: (206) 380-6754





Why Are Reviews Important?

Reviews can be the deciding factor whether a user buys from you or not. Customers crave knowledge from first-hand experiences. In fact, 97% of consumers use reviews to search for local services. If you don't have reviews or have less reviews, you may be missing an opportunity to grow your business.



Reviews continued...

Top 5 Reviews

Terietta M. Marshall 20-Aug-2025

I have been coming to Babyface Spa for over a year and I am so pleased with Jen's work. Sugaring is much less painful and less stressful than waxing. I love how much smoother my skin feels after

Elena Wiese 16-Jun-2025

I had a brow and lash tint, along with brow sugaring, with Jen and couldn't be happier with the results. She was incredibly detail-oriented and took a thoughtful approach, starting with a lighter tint and adjusting as needed to ensure the color didn't turn out too dark. As an introvert, I also r...

Erin Ballard 30-Jul-2025

Had my lash lift with Beth at Babyface, and I'm in love! The entire procedure was easy and comfortable. The tint used on my lashes makes a big impact and I love not having to wear any mascara and still look like I have makeup on. Thank you Beth!

Livia Bokor 21-Aug-2025

Cant recommend more highly! Beth is incredibly knowledgeable about the science of skin and has helped me so much with my acne. I have had many facials in my life and these are the best ones I've had.

Ellen
Bruchmiller
30-Jul-2025

The absolute best facial! This is a beautiful space and the service is exceptional. My esthetician was extremely knowledgeable and knew exactly what my skin needed after a very brief assessment. My skin can be very sensitive, but I came out with glowy, smooth skin, and totally relaxed. Can't wait ...

Note: For Facebook, we are displaying recommendations only.



Competitor Metrics

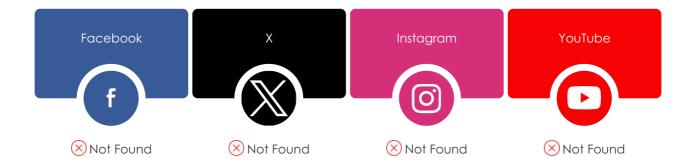
5.5 Out of 10

| BABYFACESPA.COM | VAGARO.COM | SKINANDSAGESPA | SPANOIR.NET | |
|---|---|---|---|--|
| | JUICE PASSING LINKS V | 'S NON JUICE PASSING | | |
| 51% | 12% | 70% | 42% | |
| 49% Non Juice Passing Juice Passing Links | 88%Non Juice PassingJuice Passing Links | 30% Non Juice Passing Juice Passing Links | 58% Non Juice Passing Juice Passing Links | |
| | LINK SAT | URATION | | |
| 67 Google | 1,530,000 Google | 13 Google | 13 Google | |
| | MOZ M | METRICS | | |
| 18 Domain Authority | 60 Domain Authority | 4 Domain Authority | 23 Domain Authority | |
| 106 Juice Passing Links | 1,490,462 Juice Passing Links | 6 Juice Passing Links | 263 Juice Passing Links | |
| 218 Total Links | 1,695,524 Total Links | 20 Total Links | 451 Total Links | |
| AHREFS METRICS | | | | |
| 86 Referring Domains | 37,281 Referring Domains | 56 Referring Domains | 242 Referring Domains | |
| 5 Domain Rating | 91 Domain Rating | 6 Domain Rating | 24 Domain Rating | |

Social Engagement



Needless to say, being active on social media platforms is an essential part of your marketing plan. This audit tells how well you are placed currently on top social networks.



Social signals have become the new "citation" in terms of overall importance in the ranking algorithm and its time you take advantage of engaging your brand on social platforms. In addition, presence on social media boosts engagement and brings new visitors and traffic to your website.

Please note - For Facebook, X, Instagram and YouTube, we only track the presence of business profile links on the home page to these social networks.

